Nokia Siemens Networks Integration & restructuring update

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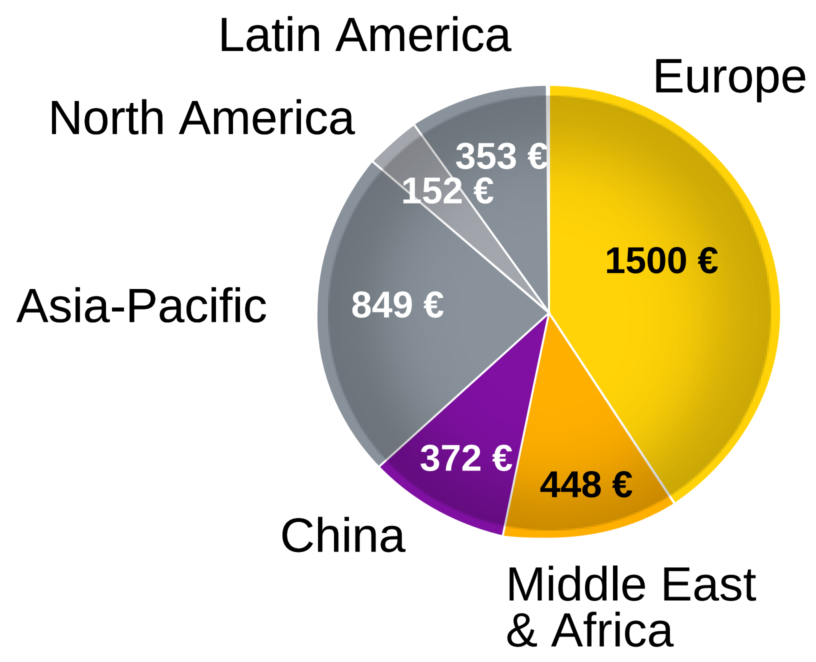
Key quarterly figures in 2007

€ million	Q3/2007	Q2/2007
Net Sales	3 674	3 438
Operating profit*	110	- 64
Operating margin* (%)	3.0%	- 1.9%

Geographic distribution of net sales Q3/2007



*excluding special items and purchase price accounting related items

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Nokia Siemens Networks way forward

Transform

Leverage

Channel, e2e, SW, Operative scale

Robust execution and strong portfolio

Consolidate

Processes & support systems

Synergies Captured

High performance culture

end 2007 end 2008 end 2009

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Good progress in integration so far, some key challenges lay ahead

Achievements*

Secure customer satisfaction	• Integrated sales organization established • Portfolio well received by customers
Synergies	• Negotiations concluded with top 25 suppliers • Personnel reduction of 2300** • Locations reduced by 196
Integrated operations	• Nokia Siemens Networks operational mode defined & deployed • Commercially combined business in approx. 115 countries
Culture / code of conduct	• Nokia Siemens Networks values launched • Ethics and integrity guidelines and training introduced to all employees

Key challenges ahead

- Complete portfolio optimization
- Quickly achieve planned cost base
- Bring values to life

*** As of end of Q3.2007**

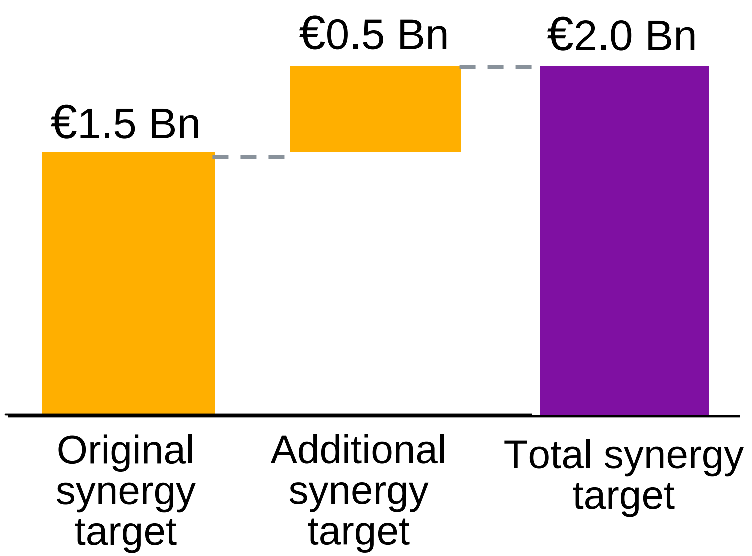
**** Personnel reduction figure excludes impact of managed service deals and acquisitions**

Integration accelerated to achieve Nokia Siemens Networks profitability targets

Accelerated integration: Updated targets*

- To finalize integration and achieve original target of €1.5 Bn of annual cost synergies by the end of 2008
- Further €500 million of annual cost synergies identified, the majority of which targeted to be realized by the end of 2008.

Annual cost synergies targets



Acceleration approach

Focus on synergies and 6 critical areas:

- Product portfolio optimization
- Process consolidation and deployment of one common SAP
- Harmonization of the IT infrastructure
- Personnel reduction
- Real estate consolidation
- Individual enablement

* As announced in Q3 2007 earnings release

Annual cost synergies target of €2.0 Bn backed up with measures

Cost synergies target by function

~ €0.9 Bn

COGS Savings
- Procurement savings
- Design-to-cost
- Services consolidation
- Factory strategy

~ €0.6 Bn

R&D Savings
- Harmonization of product platforms
- Optimized R&D structure

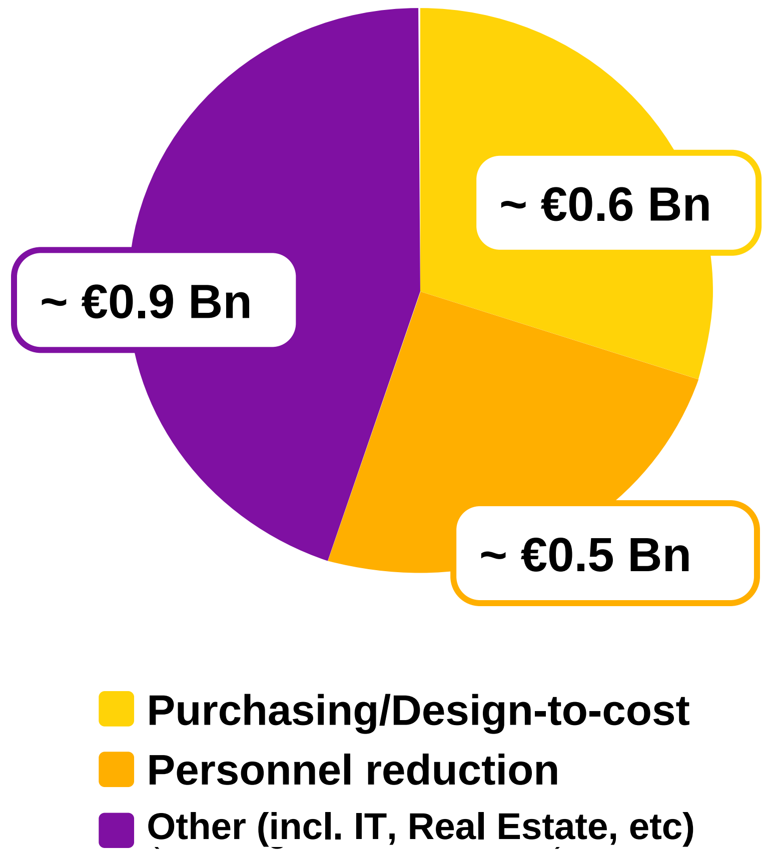
~ €0.2 Bn

S&M Savings
- Reduction of overlaps
- Implementation of new operation mode
- Marketing

~ €0.3 Bn

G&A Savings
- Finance & Control
- IT support systems
- Headquarter functions

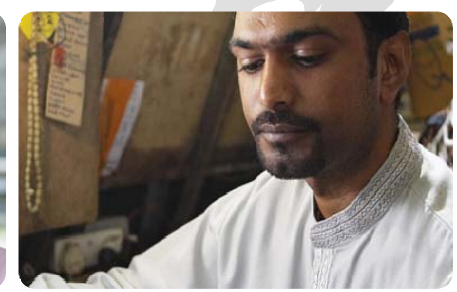
Cost synergies targets by key lever



Personnel reduction on track, first steps taken in shift from high-cost to low-cost countries

- Restructuring proceeding according to plan
  - Personnel reduction of 2300 by the end of Q3.07
  - Restructuring activities ongoing or completed in about 70 countries
- New personnel from managed service contracts and acquisitions
- Several outsourcing agreements concluded
  - Transfer of personnel to partners in Finland, Germany, Italy, UK and Belgium
- Establishing services hub in India



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Nokia Siemens Networks targets

- Faster growth than market in 2008
- Capture synergies
- Operating margin increasing to 10% by end of 2009 (excluding special items and purchase price accounting related items)
- Positive Operating Cash Flow through tight focus on deal quality and Net Working Capital reduction

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Thank You!

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