KOKIA

Financial highlights in Q2 2024

Financial highlights

Q2'23: €0.07

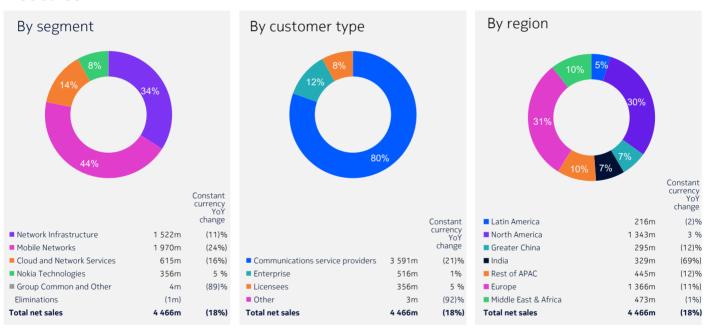
"I am pleased to confirm that the improving order intake momentum we've talked about for the past couple of quarters has continued in the second quarter across the group and most notably in Network Infrastructure. This trend means our backlog further expanded and we look forward to a meaningful improvement in net sales in the second half. Generally, the market remains uncertain, so we will continue to be agile and prudently manage our cost base as we navigate this environment."

Pekka Lundmark, President and CEO

Operating margin (comparable) Gross margin (comparable) Net sales €4.5bn 44.7% 9.5% Q2'23: €5.4bn Q2'23: 40.2% Q2'23: 11.4% Net cash and interest-bearing financial investments Total cash and EPS, diluted interest-bearing financial investments (comparable) €0.06 €5.5bn €9.2bn

Q4'23: €4.3bn

Net sales



Network Infrastructure
Operating Margin

6.4%

Q2'23: 14.8%

Mobile Networks
Operating Margin

Cloud and Network Services
Operating Margin

(4.1)%

Q2'23: 2.2%

Nokia Technologies Operating Margin

72.5%

Q4'23: €8.5bn

Q2'23: 70.7%

Disclaimer: Nokia presents financial information on reported, comparable and constant currency basis. Comparable measures presented in this document exclude intangible asset amortization and other purchase price fair value adjustments, goodwill impairments, restructuring related charges and certain other items affecting comparability. In order to allow full visibility on determining comparable results, information on items affecting comparability is presented separately for each of the components of profit or loss. Constant currency reporting provides additional information on change in financial measures on a constant currency basis in order to better reflect the underlying business performance. Therefore, change in financial measures at constant currency excludes the impact of changes in exchange rates in comparison to euro, our reporting currency. As comparable or constant currency financial measures are not defined in IFRS they may not be directly comparable with similarly titled measures used by other companies, including those in the same industry. The primary rationale for presenting these measures is that the management uses these measures in assessing the financial performance of Nokia and believes that these measures provide meaningful supplemental information on the underlying business performance of Nokia. These financial performance as well as our operating and reporting structure.